

Outcome Capital Life Sciences Market Pulse
October 2025

Reach the Right Outcome







## Market Trends & Strategic Transactional Insights

**OUTCOME CAPITAL** is a highly-specialized life sciences & healthcare-dedicated investment banking & strategic advisory firm adopting a unique market-driven, strategyled, approach to value enhancement. Our team consists of industry veterans with broad entrepreneurial, strategic & operational expertise with deep scientific, clinical & financial expertise.



Select Industry Expertise



Strategically Focused Transactions

Mergers & Private Equity Strategic
Acquisitions Financings Partnering

— Corporate Development & Strategic Advisory —

#### Inside the Pulse

Outcome Index Tracker

 Custom medtech, biotech/pharma, diagnostics, services & healthtech indices benchmarked to the S&P500

Outcome Leadership Insights

Strategic analysis & transaction takeaways from Outcome Capital's life sciences-dedicated deal team

Notable Transactions Lineup

 Snapshot of prominent life sciences deals highlighting industry-defining activity

REGENERON

**Pfizer** 

U NOVARTIS

Bristol Myers Squibb



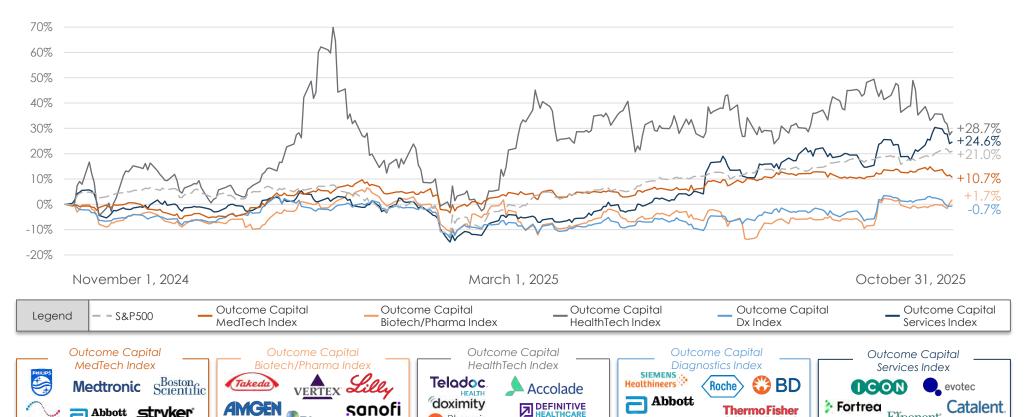
## October 2025 | Outcome Capital Index Tracker (LTM)

■ Abbott **strvke**r

**OLYMPUS** 

Edwards

Johnson&Johnson



Phreesia

.i. Astrana Health evolent

**■IOVIA** MEDPACE

Thermo Fisher SCIENTIFIC

labcorp

EXACT SCIENCES

HOLOGIC



## October 2025 | Outcome Leadership Insights & Takeaways

### Highlighted Pharma Licensing & Collaboration



Target

Date: 10/21/2025

Type: Partnership



Licensee

\$2.2B

Deal Value

Preclinical

Deal Stage

**Target Description:** Arrowhead is a developer of RNAi-based therapies that inhibit specific protein production by silencing the gene. TRiM™is being utilized in the ARO-SNCA program as a potential targeted treatment for Parkinson's Disease.

#### **Transaction Structure & Overview**

- Arrowhead receives \$200 million upfront with potential milestone payments up to \$2 billion
- Novartis receives exclusive license to develop& commercialize ARO-SNCA, using Arrowhead's TRiM™ as well as selection of additional collaboration targets
- Arrowhead will complete preclinical research necessary to enable clinical trial application filing

### **Outcome Strategic Insights**

Arrowhead Pharmaceuticals has closed a global licensing and collaboration agreement with Novartis, under which the companies will develop RNA drugs for synucleinopathies such as Parkinson's disease. Other pharma companies have struggled to get their alphasynuclein candidates to perform, including Novartis' own UCB-partnered antibody minzasolmin, which flunked a phase 2 Parkinson's trial last year. The Swiss pharma giant has shelled out more than \$17 billion in drug development since January, now including a \$200 million upfront and a milestone value of up to \$2 billion in the field of RNA interference. Novartis has bagged the worldwide license to develop and commercialize the ARO-SNCA program, which uses Arrowhead's RNAi platform, called TRiM, to subcutaneously deliver the siRNA therapy that targets the gene encoding the alpha-synuclein protein. If this bet is correct. Novartis stands to reap the full benefit of RNA

medicines in neurodegeneration.

Ellen S. Baron, PhD
Outcome Capital, LLC
ebaron@outcomecapital.com



## October 2025 | Outcome Leadership Insights & Takeaways

### Highlighted HealthTech Financing

# **Onelmaging**

Vy Capit

Target

Date: 10/14/2025

**Type: Financing** 

\$38M

Deal Value

Commercial

Deal Stage

**Target Description:** Onelmaging is a radiology platform that offers simplified affordable medical imaging for patients, providers, & employers.

#### **Transaction Structure & Overview**

- The Onelmaging platform connects patients to a network of imaging centers& manages scheduling, insurance approval, pricing,& delivery of results.
- The early-stage VC round allows for further development of the automated, end-to-end platform& to expand the network of accredited imaging centers

### **Outcome Strategic Insights**

Onelmaging, a radiology platform that simplifies medical imaging for various stakeholders& brings transparent upfront pricing and a straightforward digital consumer experience, raised \$38 million in funding in a round led by Vy Capital. By its own account, the company has achieved significant growth& can deliver substantial savings. The stated roadmap includes real-time AI decision support and other provider tools. It's nice to see consumer-centric, digital-native solutions that can scale, make a difference in care& cost,& fill a real need — in this case, disparate and opaque pricing. It's also a good reminder of the power of pairing consumer-centric technology with a market-based solution. ""

Charles Simmons, JD
Outcome Capital, LLC
csimmons@outcomecapital.com



## October 2025 | Outcome Leadership Insights & Takeaways

sanofi

### Highlighted BioTech Partnership



Licensor Licensee

Date: 10/16/2025

**Type: Licensing** 

\$500M

. Deal Value Preclinical

Deal Stage

**Target Description:** EVOQ Therapeutics is focused on improving the lives of individuals fighting autoimmune diseases by developing novel therapies that restore immune tolerance.

#### **Transaction Structure & Overview**

- EVOQ & Sanofi will collaborate on research activities
- Sanofi will be responsible for development commercialization efforts worldwide
- EVOQ is eligible to receive >\$500M in total upfront, preclinical, development & sales milestones, as well as tiered royalties on product sales

### **Outcome Strategic Insights**

EVOQ's technology platform utilizes a proprietary synthetic HDL NanoDisc that has been optimized to deliver antigens and small molecules to restore immune tolerance. More specifically, NanoDisk targets dendritic cells, enhancing immune response in the context of other therapeutic approaches. While the most advanced candidate in the EVOQ's portfolio targets Celiac Disease, other applications cover a wide range of conditions from Type 1 Diabetes to Multiple Sclerosis& Ulcerative Colitis. This deal follows a similar agreement that EVOQ has signed with Gilead for Rheumatoid Arthritic and Lupus indications last year. This is a good example of how a platform technology company may successfully carve out assets for several transactions, each of them still being a platform-based collaboration.

Interestingly, the value of the Gilead deal had been estimated to be higher than what was negotiated by Sanofi despite Sanofi negotiating a broader scope of collaboration, wider range of indications, and a more advanced candidate. The comparison of these two deals for the same platform and with the same licensor begs a question of whether Sanofi just has a better negotiation team and power, or if this is indicative of a trend to the reduction in valuations for preclinical assets in the past 12 months.

Stanislav Glezer, MD, MBA
Outcome Capital, LLC
oben-joseph@outcomecapital.com



October 2025 | Transaction Lineup

Date	Target	Buyer/ Lead Investor	Target Description	Deal Type	Deal Value (\$M)	Up-Front Payment (\$M)	Vertical
10/2/2025	Neue Health.	NEA	NeueHealth is a value-driven healthcare company consisting of care delivery& provider enablement businesses	M&A	\$1,465	\$1,465	Services
10/7/2025	Verona Pharma	<b>♦</b> MERCK	Clinical-stage biopharma company focused on developing therapeutics for chronic respiratory diseases	M&A	\$10,050	\$10,050	Biotech/ Pharma
10/8/2025	Digital Owl	datavant	Developer of a processing platform that efficiently analyzes medical documents with improved speed& accuracy	M&A	\$200	N/A	HealthTech/ HCIT
10/13/2025	Genetic OFFICINA FARMACEUTICA	RENAISSANCE PARTNERS  AURORA GROWTH CAPITAL	Pharma CDMO focused supplying products within respiratory, ophthalmic & oncology therapeutic areas	M&A	\$797	\$797	Biotech/ Pharma
10/14/2025	ŌURA	<b>Fidelity</b>	Developer of a wellness wearable ring designed to track& improve sleep quality& performance	Financing	\$908	\$908	HealthTech
10/17/2025	nalu <sub>neurostimulation</sub>	Scientific Scientific	Developer of a neurostimulation implant designed to provide long-term relief for intractable chronic nerve pain	M&A	\$533	\$533	MedTech

**Hyperlinked** to Press Release















October 2025 | Transaction Lineup

Date	Target	Buyer/ Lead Investor	Target Description	Deal Type	Deal Value (\$M)	Up-Front Payment (\$M)	Vertical
10/20/2025	<b>⊋</b> ZimVie	ARCHIMED	A leader in the dental implant market with a portfolio of products to support restoration procedures	M&A	\$763	\$763	MedTech
10/20/2025	OpenEvidence	G/	Developer of an Al-powered information platform to organize medical knowledge& make it accessible	Financing	\$200	\$200	HealthTech
10/21/2025	HOLOGIC°	Blackstone	Leader in women's health with a focus on detection, diagnosis & treatment of health conditions	M&A	\$18,300	\$18,300	Diagnostics
10/22/2025	Avadel.	Alkermes	Specialty pharma company developing medications that address challenges with current treatment options	M&A	\$1,938	\$1,938	Biotech/ Pharma
10/22/2025	ELECTRA	EQT Life Sciences	Clinical-stage biotech company developing therapies against novel targets for immunology& cancer	Financing	\$183	N/A	Biotech/ Pharma
10/30/2025	Organ <b>©</b> x	TERUMO	Developer& manufacturer of organ preservation& transplantation devices designed to reduce liver decay	M&A	\$1,500	\$1,500	MedTech



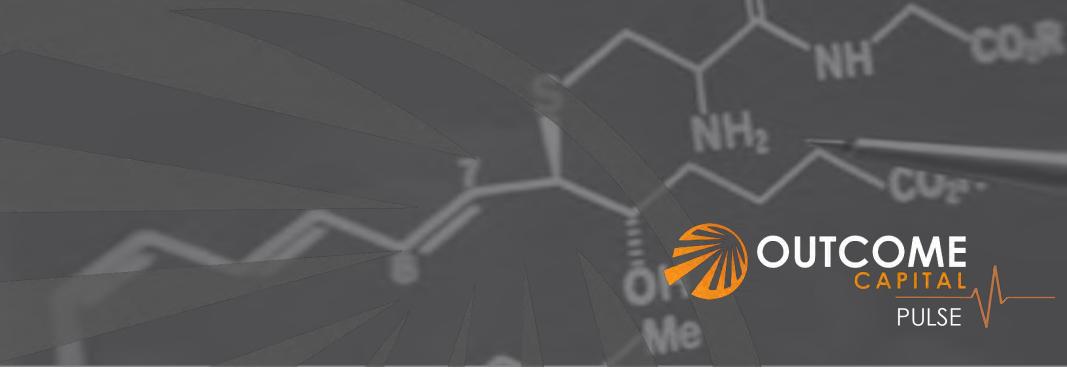
















Reach the Right Outcome

### **Headquarters Office:**



20 Custom House Street Suite 1200 Boston, MA 02110 +1 (617)431-2278

International Offices:



Via A. Galli, 2 6900 Lugano, Switzerland



1305 South Suzhou Road, 2F Shanghai, China

### Global Reach



www.outcomecapital.com



